## TIONG NAM TRANSPORT HOLDINGS BERHAD (Company No. 182485 V)

26 February 2002

Listing Department KUALA LUMPUR STOCK EXCHANGE 9<sup>th</sup> Floor Exchange Square Bukit Kewangan 50936 Kuala Lumpur

**Dear Sirs** 

## TIONG NAM TRANSPORT HOLDINGS BERHAD UNAUDITED 3<sup>rd</sup> QUARTER REPORT ON CONSOLIDATED RESULTS FOR FINANCIAL PERIOD ENDING 31 MARCH 2002

#### CONSOLIDATED INCOME STATEMENT

		IN CURRENT YEAR QUARTER	DIVIDUAL PERIOD PRECEDING YEAR CORRESPONDING QUARTER	CUMN CURRENT YEAR TO DATE	IULATIVE PERIOD PRECEDING YEAR CORRESPONDING PERIOD	
		31.12.2001 RM'000	31.12.2000 RM'000	31.12.2001 RM'000	31.12.2000 RM'000	
1	(a) Revenue	34,912	32,415	98,180	94,253	
	(b) Investment income	(21)	207	(911)	392	
0	(c) Other income	0	0	0	00.445	
2	<ul> <li>(a) Profit/(loss) before finance cost, depreciation and amortisation, exceptional items, income tax, minority interests and extraordinary items</li> </ul>	8,223	8,250	20,551	23,115	
	(b) Finance Cost	2,186	1,683	6,167	5,129	
	(c) Depreciation and amortisation	3,445	2,508	9,493	7,248	
	(d) Exceptional items	0	0	0	0	
	(e) Profit/(loss) before income tax, minority interests and extraordinary items	2,592	4,059	4,891	10,738	
	<ul><li>(f) Share of profits and losses of associated companies</li></ul>	130	0	522	0	
	(g) Profit/(loss) before income tax, minority interests and extraordinary items after share of profit and losses of associated companies	2,722	4,059	5,413	10,738	
	(h) Income tax	1,025	1,380	2,514	3,578	
	(i) Profit/(loss) after income tax before (i) deducting minority interests	1,697	2,679	2,899	7,160	
	(ii) Minority interests	(23)	(34)	(94)	(34)	
	(j) Pre-acquisition profit/(loss), if applicable		0	0	0	
	<ul><li>(k) Net Profit/(loss) from ordinary activities attributable to members of the company</li></ul>	1,720	2,713	2,993	7,194	
	(I) Extraordinary items (i)	0	0	0	0	
	(ii) Minority interests	0	0	0	0	
	(iii) Extraordinary items attributable to members of the company	0	0	0	0	
3	(m) Net profit/ (loss) attributable to members of the company Earnings per share based on 2(m) above after deducting any provision for preference dividends, if any:	1,720	2,713	2,993	7,194	
	(a) Basic (based on ordinary shares - sen)	2.4	6.9	7.6	18.2	
	(b) Fully diluted (based on ordinary shares - sen)	2.2	4.8	6.0	15.6	
4	<ul><li>(a) Dividend per share (sen)</li><li>(b) Dividend Description</li></ul>	0.00	0.00	0.00	0.00	
		AS AT END	OF CURRENT QUART	ER AS AT PR	ECEDING FINANCIAL YEAR END	
			31.12.2001		31.3.2001	
5	Net tangible assets per share (RM)		1.92		3.25	

Net tangible assets per share (RM) 1.92 3.25

### CONSOLIDATED BALANCE SHEET

	AS AT END OF CURRENT QUARTER (Unaudited) 31/12/2001 RM('000)	AS AT PRECEEDING FINANCIAL YEAR END (Audited) 31/3/2001 RM('000)
Fixed Assets	260,380	210,381
Investment in Associated Companies	1,028	655
Investments in Quoted/Unquoted Shares	5,077	5,998
Goodwill on Consolidation	269	269
Current Assets		
Stocks	920	3,084
Trade Debtors	40,145	32,544
Other Debtors	12,644	15,260
Cash and Bank Balances	2,564	3,317
	56,273	54,205
Current Liabilities		
Short Term Borrowings	62,635	87,573
Trade Creditors	10,588	7,771
Other Creditors	12,344	11,310
<b>Provision for Taxation</b>	3,604	3,505
Hire Purchase/Lease Creditors	10,474	6,156
	99,645	116,315
Net Current Assets/(Liabilities)	(43,372)	(62,110)
Total	223,382	155,193
Share Capital	70,340	39,563
Reserves	2.570	4 000
Share Premium	3,570	4,930
Revaluation Reserve	40,478	40,478
Retained Profit	20,828	43,335
Minority Interests	3,365	3,456
Long Term Borrowings	19,148	10,070
Hire Purchase/Lease Creditors Deferred Taxation	12,068	5,581
	8,585	7,780
Bonds	45,000	455 402
	223,382	155,193
Net tangible assets per share (RM)	1.92	3.25

#### **Notes**

- The report for the quarter ended 31 December 2001 has been prepared using similar accounting policies as used in the most recent annual financial statements.
- 2 There is no exceptional items in the quarter ended 31 December 2001 and financial year to-date.
- 3 There is no extraordinary items in the quarter ended 31 December 2001 and financial year to-date.
- 4 Taxation

	Current year quarter	Current year to-date
	31.12.2001	31.12.2001
Income Tax	736	1,650
Deferred Taxation	289	864
	1,025	2,514

The higher effective tax charge over the statutory tax rate is mainly due to losses incurred by a subsidiary company during the quarter ended 31 December 2001.

- 5 There is no sale of unquoted investments and properties in the quarter ended 31 December 2001 and financial year to-date.
- The Company has purchased quoted securities amounting to RM402,000-00 in the quarter ended 31 December 2001. Purchase and sale of quoted securities are as follows:

	Current year quarter	Current year -to-date
	31.12.2001	31.12.2001
	RM'000	RM'000
Disposal	207	532
Purchase	235	1,476
Profit/(loss) from sale of securities	(28)	(944)

Investments in quoted shares at cost and at market value as at 31 December 2001 are as follows:

	RM'000
Investment at cost	4,293
At market value	2,764

To comply with one of the terms and conditions of a term loan facility provided by a financial institution, Fair Vista Sdn Bhd, a wholly owned subsidiary has Increased its issued and paid-up capital from RM100,000 comprising of 100,000 ordinary shares of RM1.00 each fully paid to RM500,000 comprising of 500,000 ordinary shares of RM1.00 each fully paid via an issue of 400,000 ordinary shares of RM1.00 each fully paid to the Company for a cash consideration of RM400,000-00.

- 8 On 22 March 2000 Commerce International Merchant Bankers Berhad (CIMB) on behalf of the Company has made announcement on the following:
  - (a) a proposed bonus issue of up to 31,590,000 new Tiong Nam Transport Holdings Berhad (TNT) Shares, credited as fully paid-up, on the basis of three (3) new TNT Shares for every five (5) existing TNT Shares held;
  - (b) a proposed issue of RM45,000,000 nominal value of Bonds;
  - (c) a proposed rights issue of up to 26,325,000 New Warrants at an issue price to be fixed later on the basis of one (1) New Warrant for every two (2) existing TNT Shares held before the Proposed Bonus Issue;
  - (d) a proposed acquisition of freehold land and building from Tiong Nam Holdings Sdn Bhd (TNSB) for a total cash consideration of RM7,500,000;
  - (e) a proposed waiver for Mr Ong Yoong Nyock, Madam Yong Kwee Lian, Mr Ong Yong Meng, TNTT Realty Sdn Bhd and Renitrans Sdn Bhd from the obligation to undertake a mandatory take over offer for :
    - (i) the remaining ordinary shares of RM1.00 each ("TNT Shares") and existing warrants in TNT not already owned by them after the proposed exercise by Mr Ong Yoong Nyock of part of his entitlement of the existing warrants of up to 4,400,000 existing warrants into TNT Shares: and
    - (ii) the remaining TNT Shares, existing warrants and new warrants in TNT not already owned by them after the exercise of the new warrants into TNT Shares by Mr Ong Yoong Nyock pursuant to his subscription of the potential unsubscribed new warrants through excess applications; and
  - (f) a proposed increase in the authorised share capital of TNT from RM100,000,000 comprising 100,000,000 TNT Shares to RM200,000,000 comprising 200,000,000 TNT Shares.

hereinafter known as proposals.

The proposals have been completed and dates of completion are as follows:

			Date of completion
i)	Bonus Issue	-	26.9.2001
ii)	Bond Issue	-	30.5.2001
iii)	Rights Issue of Warrants	-	2.11.2001
iv)	Acquisition of land and building	-	29.6.2001

**Date of completion** 

v) Proposed waiver (i) - 23.5.2001

(ii) when circumstance arises, new application by Mr Ong Yoong Nyock has to be made to the Securities Commission for approval.

vi) Increase in Authorised Capital - 2.5.2001

Proceeds raised from the bonds are utilised as follows:

		RM '000
i)	Repayment of term loan facility to Bumiputra-Commerce Bank Berhad on 30.5.2001	13,500
ii)	Repayment of Revolving Credit facility to Standard Chartered Bank Malaysia	15,000
	Berhad on 30.5.2001	
iii)	Repayment of Revolving Credit facility to Phileo Allied Bank Malaysia Berhad in November 2001	5,000
iv)	Repayment of Revolving Credit facility to RHB Bank Berhad on 5.11.2001	1,000
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v)	Corporate Exercise Expenses	1,080

9 The Group has repaid RM19.8 million term loans during the financial period to-date.

Bonus Issue of 26,377,800 ordinary shares of RM1.00 each was completed on 26.9.2001.

New issues of 4,400,000 ordinary shares of RM1.00 each were made in relation to the exercise of existing Warrants 1994/2004 by Mr Ong Yoong Nyock during the current financial year-to-date.

10 All borrowings are denominated in Malaysian Ringgit:

	RM'000
Short-term borrowings	
Unsecured	62,635
Long-term borrowings	
Secured	45,000
Unsecured	19,148
	64,148

The long-term bonds are secured by a bank guarantee facility which is secured by land and buildings with total market value of RM23,632,000-00. The market value of RM23,632,000-00 is supported by approved valuers in April and May 2000.

- At the date of the quarterly report, the Group has no existing contingent liabilities except that the Company has provided corporate guarantees to financial institutions for short and long term loans and hire purchase and leasing facilities provided to subsidiary companies which have been disclosed as liabilities in the accounts.
- 12 At the date of the quarterly report, there were no financial instruments with off-balance sheet risk.
- 13 At the date of the quarterly report, there were no pending material litigation.

#### 14 Segmental analysis

	31.12.2001			
	Turnover RM'000	Profit before Taxation RM'000	Assets Employed RM'000	
Transportation Services	85,025	3,742	113,557	
Property letting & warehousing services	13,155	3,261	148,515	
Unallocated assets	-	(1,101)	54,850	
Others		(489)	6,105	
Total	98,180	5,413	327,027	

**Current Year To-Date** 

- Operating profits before exceptional items and taxation (excluding investment income/(loss)) have increased from RM2.0 million in the preceding quarter ended 30 September 2001 to RM2.6 million for the current quarter ended 31 December 2001. The increase was due to higher turnover in transportation business activities.
- Operating profits before taxation have improved due to higher turnover in its transportation activities during the quarter ended 31 December 2001.
- No significant items, transactions or events of a material and unusual nature have arisen between the end of the quarter 31.12.2001 and the date of announcement which will affect substantially the results of the Group.
- The operations of the Group shall be affected during the festive season in the months of December, January and February where exporters and importers are closed and there are lesser working days during the said months.
- For the remaining period of the financial year ending 31 March 2002, the Group's operating profits before taxation is expected to be affected by the soft economy, the electronic industry and a very competitive containers haulage business.
- 20 There is no profit forecast for the financial year under review.
- 21 The Directors do not recommend the payment of dividend for the guarter ended 31 December 2001.